

WHY YOU AS AN AGENT SHOULD WRITE IN CALIFORNIA TITLE WHEN YOU'RE REPRESENTING A BUYER & CONTROL YOUR TRANSACTION

TITLE INSURANCE INSURES THE BUYER IN THE NEW SALE. The seller already has title insurance from when they were the buyer. You want a satisfied customer who will refer you business in the future and come back to you when they sell. **Why let the listing agent control who insures your buyer?**

Write in California Title!

Q(8)	13	Owner's title insurance policy	<input type="checkbox"/> Buyer <input checked="" type="checkbox"/> Seller <input type="checkbox"/> Both _____ Title Co. (If different from Escrow Holder): _____
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CALIFORNIA TITLE PROVIDES THE BEST POLICY AVAILABLE IN THE INDUSTRY

IF AN ISSUE COMES UP IN THE TRANSACTION THAT IS TITLE RELATED, YOU HAVE ACCESS TO THE FOLLOWING:

- Your California Title representative (title team member) who is available 24/7.
- Our title officer is available to speak to anyone that is a party to the transaction. -- Try calling the title officers at most title companies.
- Senior Management-- **Dave Erb**, President 949.966.7379 | **David Skarman**, General Sales Mgr. 949.795.7850
Bill Thomas, VP County Mgr., LA 818.632.5177 | **Lynda Hill**, County Mgr., San Diego 858.688.3961

WE HAVE 6 UNDERWRITERS TO CHOOSE FROM

- Title Resources Guaranty Company
- Old Republic Title Company
- Stewart Title Guaranty
- Real Advantage Title Insurance Company
- First American Title Company
- Doma Title Insurance, Inc.

IF THE LISTING AGENT WANTS YOU TO USE ONE OF OUR UNDERWRITERS FOR TITLE, **WE CAN PROVIDE THE SAME EXACT POLICY AT THE SAME PRICE, AND YOU ARE STILL IN CONTROL AND HAVE PEOPLE TO GO TO IF AN ISSUE ARISES. COUNTER WITH THAT UNDERWRITER PROVIDED THROUGH CALIFORNIA TITLE.**

WE OFFER CONSUMER DISCOUNTS SUCH AS: First-time buyer, Senior Discount, Military Discount, Natural Disaster Discount, and First Responder Discounts.
**Discounts eligibe for buyers and sellers. Some restrictions apply. Contact your California Title sales representative for more information.*

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San Diego 2355 Northside Drive, Suite 310 | San Diego | 619.516.5227



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