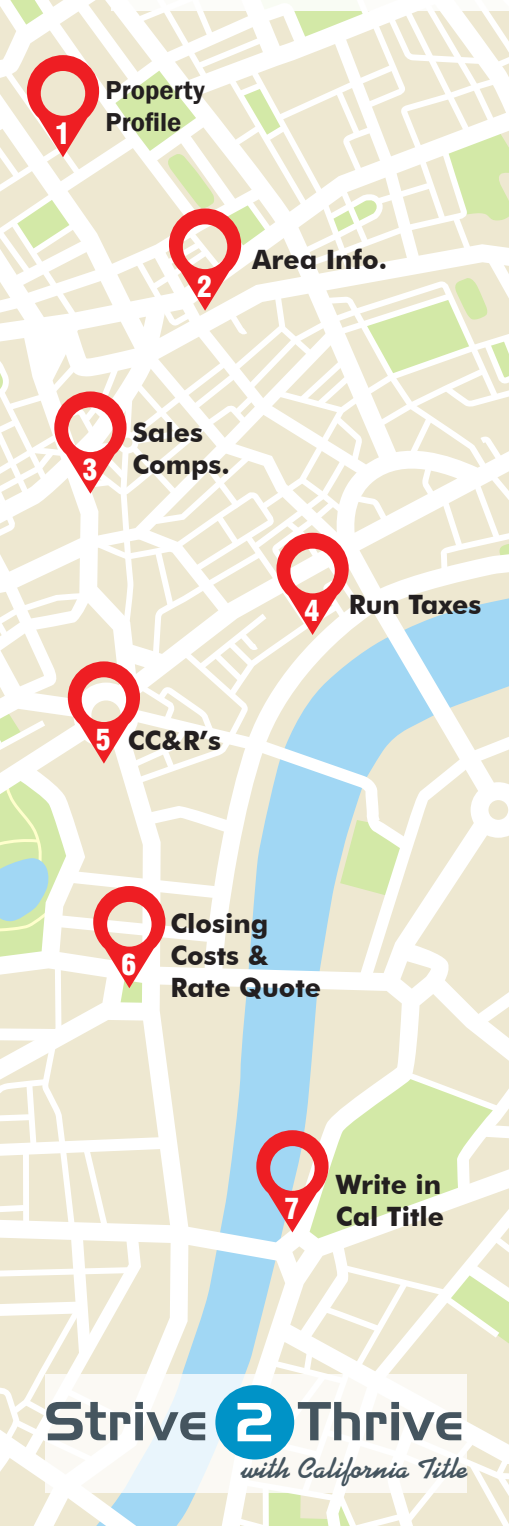


BUYER'S ROAD MAP

NOW is the time to talk to your buyers



LET CAL TITLE HELP YOU NAVIGATE THE ROAD TO "GETTABLE DEALS."

- 1 Pull Property Profiles** on the homes you're showing your buyer. Find these profiles by logging into www.caltitle.com or use the CTC Mobile app.
- 2 Give your buyer helpful information about the neighborhood.** Find community information, schools, local events, utility information and much more at www.caltitle.com.
- 3 Run sales comps** for the general area where the properties are located for price history, \$/square foot, etc. Contact our Customer Service Department at 844.544.2752 to order.
- 4 Our Customer Service Department can run taxes on specific properties** to check for delinquencies, special assessments such as Mello Roos and loans against the property.
- 5 Order CC&R's** to show the buyer what is expected from the HOA the property is located in, or to see possible restrictions to the property. Contact your sales rep for assistance.
- 6 Inform your buyer** what to expect regarding closing costs. Contact your sales rep for a quote from one of our five underwriters.
- 7 Make sure your buyer has peace of mind that their policy is backed by the best in the business.** Write in California Title Company!

Contact your California Title representative today!

Customer Service cs@caltitle.com | 844-544-2752
Los Angeles 100 N. First Street, Suite 404 | 818-382-9889
Orange County 28202 Cabot Road, Suite 625 | 949-582-8709
San Diego 2365 Northside Drive, Suite 250 | 619-516-5227

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