# We are excited to introduce...

new resources provided by California Title.

# Premium Paid Leads FARM/

CASH Buyers/100% Equity	Move Up Buyers
Geographic FARM Property Use Sale, Assessed & Phones • Recording Date Range • Sale Type: Exclude REO In Enhanced Filters • No Mortgage (Implied) - Yes	Geographic FARM Property Use & Characteristics • Prop Type - Condo, SFR • Bldg Size - <=1000 • Owner Occupancy - Occupied Sale, Assessed & Phones • Recording Date - 2009-2012 Demographics
Out of State Owners	Presence of Children - Yes
Geographic FARM Property Use & Characteristics	Seniors/Empty Nesters
<ul> <li>Property Type</li> <li>Mail Zip Range</li> <li>Example outside CA:</li> <li>00001-89999, 96200-99999</li> </ul>	Geographic FARM Property Use & Characteristics • Building size - >1500 • # of Stories - 2 • Lot size - >.5
Pre-Foreclosure/Default	Lot Unit - Acres     Sale, Assessed & Phones
Geographic FARM Property Use & Characteristics Foreclosure • Type - Notice of Default • Rec Date - select range	<ul> <li>Distressed - Foreclosure-No</li> <li>Recording Date - select range</li> <li>Phones - Only with (if desired)</li> <li>Demographics</li> <li>Age - select age range</li> </ul>
Pre-Foreclosure/Trustee Sale	Short Sale Targets by Lender
Geographic FARM Property Use & Characteristics Foreclosure • Type - Notice of Sale • Auction Date - select range	Geographic FARM Property Use & Characteristics Sale, Assessed & Phones • Phones - Only with (if desired) Foreclosure Data
Foreclosed/Bank Owned	<ul><li>Type - Notice of Default</li><li>Set Date Range</li></ul>
Geographic FARM Property Use & Characteristics Foreclosure • Type - REO • REO Rec Date - select range	Mortgage - 1st Loan <ul> <li>1st Mtg Lender Name(s)</li> </ul> <li>Mortgage - LTV &amp; 2nd Loan (Optional) <ul> <li>2nd Mtg Concurrency - No 2nd</li> <li>or</li> <li>2nd Mtg Lender Name</li> </ul> </li>

### All of this and more available at www.caltitle.com.

#### Los Angeles

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#### **Orange County**

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### San Diego

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